

PODDAR

—HOUSING—

HOMES FOR LIFE

Investor Presentation

Poddar Wondercity (Badlapur)

3



MAHA RERA Registration No. P51700020032 | P51700020028 | P51700020038 | P51700020041 | P51700020067 | P51700020027

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Half Year Performance - H1 Sept 19

Sales Performance – H1 2019

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Area Sold 136,895 Sq.ft.

- WC - 370 units
- PSD - 26 units
- SEG - 12 units

Pre-Sale of Rs. 135 Crs

- WC - 97 Crs
- PSD - 35Crs
- SEG - 3 Cr

Realisation up by 40%

- WC - Rs. 8,276 on
carpet area

Growth from Sept 18

Area **7.66** times

Pre-Sales **4.41** times

Construction Performance

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Poddar Sparah Diamond

- Wing B Terrace slab casted, finishing work in progress
- Wing A – First typical slab in progress
- Rehab building OC application preparedness is in process.
- Project will be completed within the RERA timelines



Poddar Wondercity

- Plinth for 3 towers is completed and 1st typical slab is in progress.
- Site infra work is in progress.



Poddar Samrudhi Evergreen Phase - 4C

- Terrace slab of all seven buildings is completed.
- Finishing work for all the seven buildings is in progress
- Scheduled OC readiness by March 2020

Results for H1 2019 – 20 - Standalone

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No.	Particulars	Quarter Ended			Half Year Ended		Year Ended
		30.09.2019	30-06-2019	30.09.2018	30.09.2019	30.09.2018	31-03-2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	Audited
1	Income from operations						
	i. Revenue from Operations	10.13	11.65	6.13	21.78	13.19	46.48
	ii. Other Income	1.31	1.48	0.77	2.79	1.23	3.41
	Total income from operations (net)	11.44	13.13	6.90	24.57	14.42	49.89
2	Expenses						
	i. Cost of Construction	19.41	29.69	9.23	49.09	26.51	94.94
	ii. Changes in Inventories of WIP and Finished goods	(10.74)	(21.18)	(8.38)	(31.92)	(20.93)	(62.69)
	iii. Employee Benefit Expenses	1.49	1.52	0.69	3.01	1.47	3.16
	iv. Depreciation and Amortisation Expenses	0.10	0.10	0.20	0.20	0.35	0.33
	v. Finance Costs	1.12	1.39	1.40	2.50	3.55	4.53
	vi. Other Expenses	4.07	8.90	5.85	12.97	8.78	15.49
	Total expenses	15.45	20.42	8.99	35.86	19.73	55.77
3	Profit / (Loss) before tax	(4.01)	(7.29)	(2.11)	(11.28)	(5.31)	(5.87)
4	Tax expense:						
	i. Current Tax Expense/ (Benefit)	-	-	-	-	-	-
	ii. Deferred Tax Expense/ (Benefit)	(0.88)	(1.83)	(0.66)	(2.71)	(1.63)	(1.53)
	Total Tax Expense/ (Benefit)	(0.88)	(1.83)	(0.66)	(2.71)	(1.63)	(1.53)
5	Net Profit/ (Loss) after tax	(3.13)	(5.45)	(1.44)	(8.57)	(3.68)	(4.34)
6	Other comprehensive income (OCI)						
	Items not to be reclassified subsequently to profit or loss:						
	- Loss on fair valuation of defined benefit plans as per actuarial valuation	-	-	-	-	-	(0.13)
	- Gain on fair valuation of equity/mutual fund instruments	(0.02)	(0.01)	0.19	(0.03)	1.01	1.25
	- Deferred tax (expense)/benefit relating to these items	0.01	0.00	0.07	0.01	(0.18)	(0.29)
	Other comprehensive income for the year (net of tax)	(0.02)	(0.01)	0.26	(0.02)	0.83	0.83
7	Total comprehensive income for the year (net of tax)	(3.14)	(5.47)	(1.18)	(8.59)	(2.86)	(3.51)
8	Paid-up Equity Share Capital (Face Value INR 10/- each)	631.54	631.54	631.54	631.54	631.54	631.54
9	Earnings per share (in INR)						
	i. Basic	(4.95)	(8.63)	(2.28)	(13.57)	(5.82)	(6.87)
	ii. Diluted	(4.95)	(8.63)	(2.28)	(13.57)	(5.82)	(6.87)

Results for H1 2019 – 20 - Consolidated

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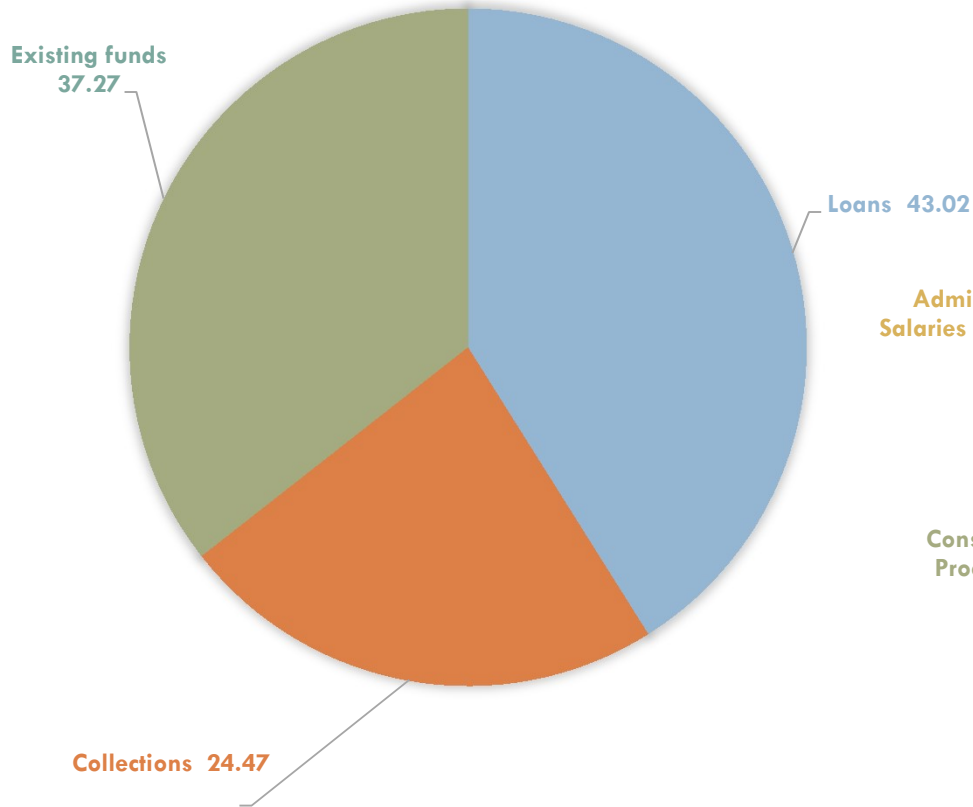
No.	Particulars	Quarter Ended			Half Year Ended		Year Ended
		30.09.2019	30-06-2019	30.09.2018	30.09.2019	30.09.2018	31-03-2019
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	Audited
1	Income from operations						
	i. Revenue from Operations	10.14	11.65	6.33	21.79	13.42	47.56
	ii. Other Income	1.05	1.32	0.62	2.37	1.03	3.23
	Total income from operations (net)	11.19	12.97	6.95	24.16	14.45	50.79
2	Expenses						
	i. Cost of Construction	19.41	29.69	9.23	49.09	26.51	94.94
	ii. Changes in Inventories of WIP and Finished goods	(10.74)	(21.18)	(8.38)	(31.92)	(20.93)	(62.11)
	iii. Employee Benefit Expenses	1.78	1.84	1.02	3.62	2.12	4.66
	iv. Depreciation and Amortisation Expenses	0.10	0.10	0.20	0.21	0.35	0.34
	v. Finance Costs	1.73	1.93	1.40	3.66	3.55	5.69
	vi. Other Expenses	4.69	9.16	6.48	13.85	9.57	16.06
	Total expenses	16.97	21.54	9.95	38.51	21.17	59.58
3	Profit / (Loss) before tax	(5.78)	(8.57)	(3.00)	(14.35)	(6.72)	(8.79)
4	Tax expense:						
	i. Current Tax Expense/ (Benefit)	-	-	-	-	-	-
	ii. Deferred Tax Expense/ (Benefit)	(0.88)	(1.83)	(0.66)	(2.71)	(1.63)	(1.54)
	Total Tax Expense/ (Benefit)	(0.88)	(1.83)	(0.66)	(2.71)	(1.63)	(1.54)
5	Net Profit/ (Loss) after tax	(4.90)	(6.74)	(2.33)	(11.64)	(5.08)	(7.25)
6	Other comprehensive income (OCI)						
	Items not to be reclassified subsequently to profit or loss:						
	- Loss on fair valuation of defined benefit plans as per actuarial valuation	-	-	-	-	-	(0.17)
	- Gain on fair valuation of equity/mutual fund instruments	(0.02)	(0.01)	0.19	(0.03)	1.01	1.25
	- Deferred tax (expense)/benefit relating to these items	0.01	0.00	0.07	0.01	(0.18)	(0.29)
	Other comprehensive income for the year (net of tax)	(0.02)	(0.01)	0.26	(0.02)	0.83	0.78
7	Total comprehensive income for the year (net of tax)	(4.92)	(6.75)	(2.07)	(11.66)	(4.25)	(6.46)
8	Paid-up Equity Share Capital (Face Value INR 10/- each)	631.54	631.54	631.54	631.54	631.54	631.54
9	Earnings per share (in INR)						
	i. Basic	(7.76)	(10.67)	(3.70)	(18.43)	(8.05)	(11.48)
	ii. Diluted	(7.76)	(10.67)	(3.70)	(18.43)	(8.05)	(11.48)

Cash flows for H1 2019 - 20

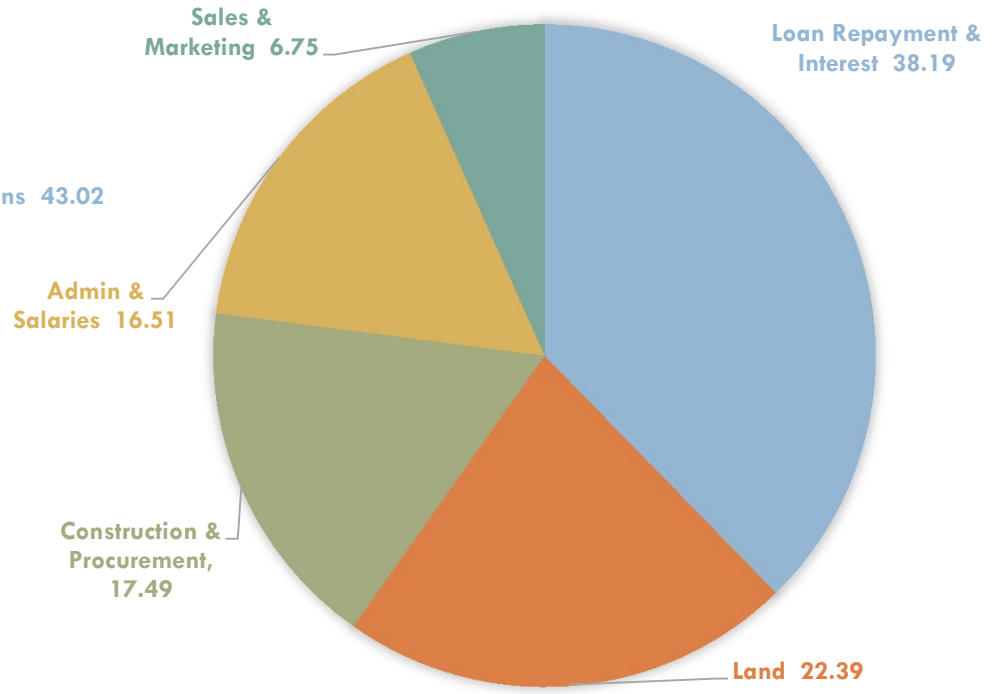


Cash flow

INFLOW



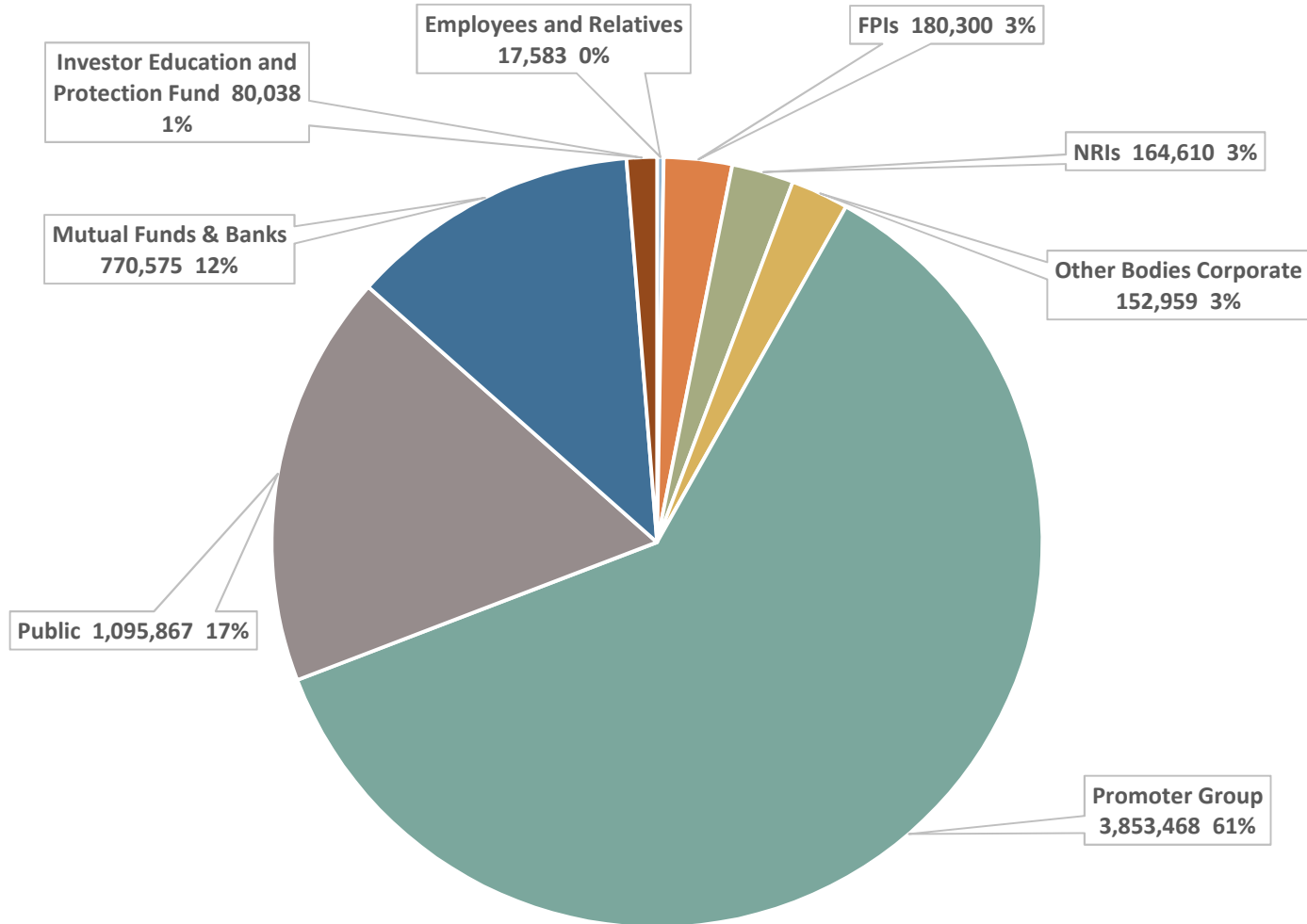
OUTFLOW



Shareholding Pattern

Shareholding Pattern as on Sept 19

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In past one year senior employees' shareholding increased to 0.28%

Sources and Utilisation of Funds

Sources and Utilisation of Funds – as at 30 Sept 2019

₹ Crores

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Particulars	Amount	
Sources of Funds		410
- Equity and Reserves		205
- Borrowings		205
NCD's	150	
Construction Finance & Loans	59	
Investments in Mutual Funds	(4)	
Utilization of Funds		410
- Land, Construction and WIP		386
- Investments in Other Firms and Cos		2
- Bank Balance with FD's		7
- Trade Receivables		5
- Other Business Advances		5
- Fixed Assets		5

Debt Profile

₹ Crores

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Particulars	Sanctioned	Drawdown	Outstanding
Non Convertible Debentures	150	150	150
Term Loan	25	25	23
<u>Construction Finance</u>			
Poddar Wondercity, Badlapur Thane	70	-	-
Poddar Spraha Diamond, Chembur Mumbai	40	40	30
Poddar Prarambha, Dhayari Pune	25	-	-
Total	310	215	203

Project Launch – Wondercity at Badlapur E – Show and Sample Apartment



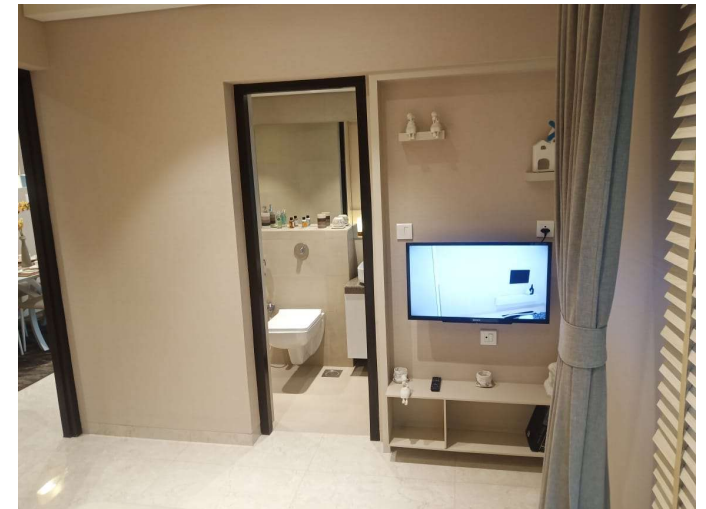
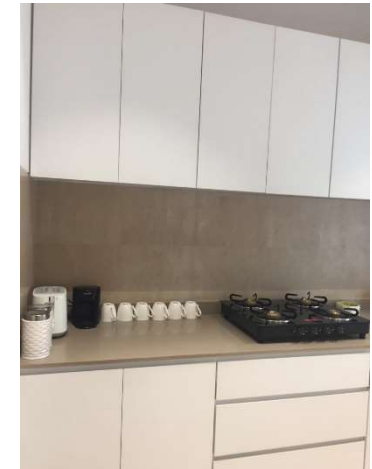
Project Launch – Wondercity at Badlapur E

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Project Launch – Spraha Diamond – Chembur, Mumbai – Sample Apartment

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Thank You

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